## policybrief

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## COMPARISON OF GEORGIA'S TOBACCO AND ALCOHOLIC BEVERAGE EXCISE TAX RATES

Taxes on tobacco and alcoholic beverages have long been a standard component of state and local revenue systems. These taxes are called excise, which is derived from a word meaning assessment, and refer to a tax on goods that are consumed (not on income). These taxes were used heavily early on the history of the U.S. at the federal level. In the U.S., taxes on alcoholic beverages account for 0.69 percent of state tax collections (on average) while taxes on alcoholic beverages account for 0.86 percent of Georgia's state tax collections (FY 2007). In the case of tobacco taxes, the average state generates 2.03 percent of state revenues from taxes on tobacco products while the same share is $I .30$ percent in Georgia.

The purpose of this policy brief is to present the current landscape of the taxation of alcohol and tobacco in Georgia relative to other states in the U.S. In this policy brief, we do not take on the arguments for or against taxing these products, but simply report where Georgia stands relative to other states in terms of the level of tax on these products. These taxes tend to be specific-that is, levied as an amount of tax per unit (pack of cigarettes, gallon of spirits, etc.) of the product. The rates can vary dramatically by the specific product. In this policy brief, we present comparable rates for taxes on cigarettes (per pack) and on spirits, wine, and beer. As seen below, based on these
comparisons, Georgia ranks relatively low (compared to other states) in terms of the per pack state tax on cigarettes, about in the middle of the states for taxes on spirits, and relatively high for table wine ( $6^{\text {th }}$ in the U.S.) and beer ( $7^{\text {th }}$ in the U.S.).

Taxes on alcoholic beverages and tobacco are often referred to as "sin" taxes in that consumption of them may lead to negative outcomes-disease, motor vehicle accidents and fatalities, or a loss in work effort. As such, consumption of these items may impose a cost to the individual who is consuming, but might also impose a cost on others, referred to as an externality. In the case of alcohol and tobacco consumption, these externalities might include physical damage to nonsmokers via second-hand smoke or loss of life of in the case of a motor vehicle accident. Governments attempt to limit the magnitude of these externalities by advocating reduced consumption of alcohol and tobacco through regulation (minimum consumption ages, state-controlled sales) and through increasing price via taxes.

The taxes on alcoholic beverages and tobacco may be justified as a means to reduce the externalities associated with consumption of these items, but the consumption of these items is relatively "price inelastic." That is, the amount of alcohol or tobacco
purchased does not change very much when the price goes up. Or-people may switch to cheaper kinds of alcohol or tobacco when the price increases. The fact that the consumption does not change too much as the price goes up makes for a relatively stable form of revenue. So, taxes on alcohol and tobacco are often used to reduce externalities but also because they are relatively predictable forms of revenue.

In the sections below, we present the tax rate comparisons for these taxes. As a number of states have increased their cigarette taxes in particular, we highlight the amount of increase in cigarette taxes in all states between 2000 and 2008.

## Cigarette Taxes

State taxes on cigarettes (per pack) range from $\$ 2.58$ per pack in New Jersey to $\$ 0.07$ in South Carolina. In 2008, Georgia's cigarette tax ranked $43^{\text {rd }}$ in the nation at $\$ 0.37$ per pack (Table I). The mean and median tax per pack for the U.S., including the District of Columbia, are $\$ 1 . I I$ and $\$ 1.00$, respectively.

Tax rates on cigarettes in general have increased substantially across the U.S. in recent years. In the last eight years Georgia increased the cigarette tax once to $\$ 0.37$ ( $\$ 0.25$ increase) per pack; this ranks Georgia $44^{\text {th }}$ in terms of the total increase per pack (Table 2). On average, every state across the country increased cigarette taxes twice between 2000 and 2008.

When state cigarette excise taxes are ranked, divided into thirds, and mapped; we find that the southern states fall in the bottom third in terms of the tax rate on cigarettes (Figure I). This mapping provides evidence of tax convergence, perhaps due to tax competition among neighboring states. There are some outliers such as North Dakota, Arizona, and New Hampshire which are surrounded by states in a different grouping.

## Cigar/Smokeless Tobacco Tax

Ad valorem taxes using the wholesale or manufacture price as the base are used in most states to tax cigar and smokeless tobacco. Georgia's ad valorem tax on cigars ranks $25^{\text {th }}$ in the nation however Georgia is unique in that they differentiate between cigars, small cigars, and tobacco. Little cigars are taxed by volume, 2.5 cents per 10 cigars, while cigars and tobacco/snuff taxes are 23 and 10 percent of wholesale price, respectively (Table 3). Like Georgia, Vermont also differentiates between cigars and little cigars however; little cigars are taxed as cigarettes. Alaska has the highest tax on cigars at 75 percent of the wholesale price yet the highest ad valorem tax is in Massachusetts on smokeless tobacco at 90
percent of the wholesale price. North and South Carolina and Tennessee are at the bottom of the ranking with tax rates well below that of Georgia's. Alabama taxes cigars based on volume making it difficult to compare to Georgia or other states in the South.

## Taxes on Alcoholic Beverages

Excise taxes on alcoholic beverages are typically imposed based on the type of alcoholic beverage. For our comparison, taxes on alcoholic beverages are grouped into three categories; spirits, wine and beer. Georgia collects most of its alcoholic beverage revenue from beer, with spirits the second largest contributor and wine third. Georgia's taxes on these alcoholic beverages ranks middle to relatively high on these products compared to other states. At $\$ 3.79$ per gallon, Georgia ranks $28^{\text {th }}$ in the nation in alcohol taxes on spirits (Table 4). The mean and median in the U.S. are $\$ 5.94$ and $\$ 4.40$ respectively.

When we map out the states according to their spirit tax rankings we still find closely ranked states that border one another. However, the states in the southeast region of the U.S. rank middle to high on taxes on spirits. Georgia and Tennessee fall into the middle third of the ranking while Alabama, Florida, Mississippi, and North Carolina are in the top third in taxes on spirits.

Georgia's excise tax on wine is $\$ 1.51$ per gallon and ranks $6^{\text {th }}$ in the nation (Table 5), relative to a U.S. average of $\$ 0.79$. Alabama and Florida are the only states in the southeast to rank above Georgia. Again, neighboring states tend to fall near each other in the ranking with most of the southeast in the top third (Figure 3). The rest of the U.S. follows similar patterns where small groups of neighboring states are ranked close to one another.

Similar to wine taxes, Georgia's excise tax on beer ranks in the top third of the U.S. at $\$ 0.48$ per gallon (Table 6), while the U.S. average is $\$ 0.27$. When the rankings are mapped we find that most of the southeast is ranked in the top third with the highest excise taxes on beer (Figure 4). Similar to the other alcohol taxes we find small groups of neighboring states competing on beer taxes and falling near each other in the rankings.

Table 1. 2008 State Cigarette Taxes

| State | $\begin{gathered} \text { Tax } \\ \text { (Per Pack) } \end{gathered}$ | Rank | State | Tax (Per Pack) | Rank | State | Tax (Per Pack) | Rank |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | \$0.43 | 42 | Kentucky | \$0.30 | 48 | North Dakota | \$0.44 | 41 |
| Alaska | \$2.00 | 7 | Louisiana | \$0.36 | 44 | Ohio | \$1.25 | 21 |
| Arizona | \$2.00 | 6 | Maine | \$2.00 | 5 | Oklahoma | \$1.03 | 25 |
| Arkansas | \$0.59 | 38 | Maryland | \$2.00 | 9 | Oregon | \$1.18 | 22 |
| California | \$0.87 | 30 | Massachusetts | \$1.51 | 15 | Pennsylvania | \$1.35 | 20 |
| Colorado | \$0.84 | 31 | Michigan | \$2.00 | 4 | Rhode Island | \$2.46 | 2 |
| Connecticut | \$2.00 | 8 | Minnesota | \$1.49 | 17 | South Carolina | \$0.07 | 51 |
| Delaware | \$1.15 | 23 | Mississippi | \$0.18 | 49 | South Dakota | \$1.53 | 14 |
| District of Columbia | \$1.00 | 26 | Missouri | \$0.17 | 50 | Tennessee | \$0.62 | 36 |
| Florida | \$0.34 | 46 | Montana | \$1.70 | 13 | Texas | \$1.41 | 18 |
| Georgia | \$0.37 | 43 | Nebraska | \$0.64 | 35 | Utah | \$0.70 | 34 |
| Hawaii | \$1.80 | 10 | Nevada | \$0.80 | 32 | Vermont | \$1.79 | 11 |
| Idaho | \$0.57 | 39 | New Hampshire | \$1.08 | 24 | Virginia | \$0.30 | 47 |
| Illinois | \$0.98 | 28 | New Jersey | \$2.58 | 1 | Washington | \$2.03 | 3 |
| Indiana | \$1.00 | 27 | New Mexico | \$0.91 | 29 | West Virginia | \$0.55 | 40 |
| Iowa | \$1.36 | 19 | New York | \$1.50 | 16 | Wisconsin | \$1.77 | 12 |
| Kansas | \$0.79 | 33 | North Carolina | \$0.35 | 45 | Wyoming | \$0.60 | 37 |

SOURCE: The Tax Foundation.

Table 2. Cigarette Tax Increases 2000-2008

| State | Total Increase/ Per Pack | Total Number of Increases | Rank - <br> Total <br> Increase <br> Per Pack | State | Total Increase/ Per Pack | Total Number of Increases | Rank - <br> Total <br> Increase <br> Per Pack | State | Total Increase/ Per Pack | Total Number of Increases | Rank - <br> Total <br> Increase <br> Per Pack |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Alabama | \$0.26 | 1 | 43 | Louisiana | \$0.16 | 2 | 46 | Ohio | \$1.01 | 2 | 16 |
| Alaska | \$1.62 | 3 | 2 | Maine | \$1.26 | 2 | 10 | Oklahoma | \$0.80 | 1 | 24 |
| Arizona | \$1.42 | 2 | 7 | Maryland | \$1.34 | 2 | 9 | Oregon* | \$0.50 | 2 | 30 |
| Arkansas | \$0.29 | 2 | 39 | Massachusetts | \$0.75 | 1 | 25 | Pennsylvania | \$1.04 | 2 | 15 |
| California |  |  | 47 | Michigan | \$1.25 | 2 | 11 | Rhode Island | \$1.46 | 3 | 5 |
| Colorado | \$0.64 | 1 | 27 | Minnesota | \$1.01 | 2 | 17 | South Carolina |  |  | 52 |
| Connecticut | \$1.50 | 3 | 4 | Mississippi |  |  | 49 | South Dakota | \$1.20 | 2 | 12 |
| Delaware | \$0.91 | 2 | 22 | Missouri |  |  | 50 | Tennessee | \$0.49 | 2 | 31 |
| District of Columbia | \$0.35 | 1 | 36 | Montana | \$1.52 | 2 | 3 | Texas | \$1.00 | 1 | 20 |
| Florida |  |  | 48 | Nebraska | \$0.30 | 1 | 37 | Utah | \$0.18 | 1 | 45 |
| Georgia | \$0.25 | 1 | 44 | Nevada | \$0.45 | 1 | 33 | Vermont | \$1.45 | 3 | 6 |
| Hawaii | \$1.00 | 6 | 18 | New Hampshire | \$0.56 | 2 | 28 | Virginia | \$0.28 | 2 | 41 |
| Idaho | \$0.29 | 1 | 40 | New Jersey | \$1.78 | 4 | 1 | Washington | \$1.20 | 2 | 13 |
| Illinois | \$0.40 | 1 | 34 | New Mexico | \$0.70 | 1 | 26 | West Virginia | \$0.38 | 1 | 35 |
| Indiana | \$0.84 | 2 | 23 | New York City | \$1.42 | 1 | 8 | Wisconsin | \$1.18 | 2 | 14 |
| Iowa | \$1.00 | 1 | 19 | New York State | \$0.94 | 2 | 21 | Wyoming | \$0.48 | 1 | 32 |
| Kansas | \$0.55 | 2 | 29 | North Carolina | \$0.30 | 2 | 38 |  |  |  |  |
| Kentucky | \$0.27 | 1 | 42 | North Dakota |  |  | 51 |  |  |  |  |

SOURCE: Compiled by the Federation of Tax Administrators (FTA) from various sources.

Figure 1. 2008 Cigarette Excise Tax Ranking Map


SOURCE: Authors’ assembled map using data from Table 1.

Table 3. State Tobacco Excise Tax Rates

| State | ----------------------------------------------- |  |  |
| :---: | :---: | :---: | :---: |
| Alabama ${ }^{2}$ | \$0.04-\$0.405 cents/10 Cigars |  | \$0.006-\$0.0525/ounce |
| Alaska ${ }^{2}$ | 75\% Wholesale Price |  |  |
| Arizona | \$0.441-\$2.60/20 Cigars |  | \$0.238/ounce |
| Arkansas | 32\% Manufactures Price |  |  |
| California ${ }^{3}$ | 45.13\% Wholesale Price |  |  |
| Colorado | 40\% Wholesale Price |  |  |
| Connecticut ${ }^{5}$ | 20\% Wholesale Price |  |  |
| District of Columbia |  |  |  |
| Delaware | 15\% Wholesale Price |  |  |
| Florida |  |  | 25\% Wholesale Price |
| Georgia | 23\% Wholesale Price | \$0.025/10 Cigars | 10\% Wholesale Price ${ }^{7}$ |
| Hawaii | 40\% Wholesale Price |  |  |
| Idaho | 40\% Wholesale Price |  |  |
| Illinois | 18\% Wholesale Price |  |  |
| Indiana | 24\% Wholesale Price |  |  |
| Iowa | 50\% Wholesale Price |  |  |
| Kansas | 10\% Wholesale Price |  |  |


| State | ----------------------------Tax Rate/Base1------------------------------ |  |
| :---: | :---: | :---: |
|  | Cigars | Tobacco/Snuff |
| Kentucky | 7.5\% Wholesale Price |  |
| Louisiana | 8\%-20\% Manufactures Price | 33\% Manufactures Price |
| Maine | 20\% Wholesale Price ${ }^{8}$ | 78\% Wholesale Price ${ }^{9}$ |
| Maryland | 15\% Wholesale Price |  |
| Massachusetts | 30\% Wholesale Price ${ }^{8}$ | 90\% Wholesale Price ${ }^{10}$ |
| Michigan | 32\% Wholesale Price |  |
| Minnesota | 70\% Wholesale Price |  |
| Mississippi | 15\% Manufactures Price |  |
| Missouri | 10\% Manufactures Price |  |
| Montana | 50\% Wholesale Price |  |
| Nebraska | 20\% Wholesale Price |  |
| Nevada | 30\% Wholesale Price |  |
| New Hampshire | 19\% Wholesale Price |  |
| New Jersey | 30\% Wholesale Price |  |
| New Mexico | 25\% Product Value |  |
| New York | 37\% Wholesale Price |  |

Table 3 continues next page...

Table 3 (CONTINUED). State Tobacco Excise Tax Rates

| State | -----------------------------Tax Rate/Base ${ }^{1}-------------------------$ |  |
| :---: | :---: | :---: |
|  | Cigars | Tobacco/Snuff |
| North Carolina | 3\% Wholesale Price |  |
| North Dakota | 28\% Wholesale Price ${ }^{8}$ | \$0.16-\$0.60 /ounce ${ }^{9}$ |
| Ohio | 17\% Wholesale Price |  |
| Oklahoma ${ }^{2}$ | \$0.36-\$1.20/10 Cigars | 60\% - 80\% Factory List Price |
| Oregon | 65\% Wholesale Price |  |
| Pennsylvania |  |  |
| Rhode Island | 40\% Wholesale Price |  |
| South Carolina | 5\% Manufactures Price |  |
| South Dakota | 35\% Wholesale Price |  |
| Tennessee | 6.6\% Wholesale Price |  |
| Texas ${ }^{2}$ | \$0.01-\$0.15 /10 Cigars | 40\% Manufactures Price |
| Utah | 35\% Manufactures Price |  |
| Vermont ${ }^{6}$ | 41\% Manufactures Price |  |
| Virginia | 10\% Wholesale Price |  |
| Washington | 75\% Wholesale Price |  |
| West Virginia | 7\% Wholesale Price |  |
| Wisconsin | 50\% Manufactures Price |  |
| Wyoming ${ }^{4}$ | 20\% Wholesale Price |  |

${ }^{1}$ The volume based tax rates were converted to cents per 10 cigars or per ounce for consistency.
${ }^{2}$ Tax rate on cigars varies based on the selling price.
${ }^{3}$ Tax rate is adjusted annually by the state, effective July 1st of each year.
${ }^{4}$ or $10 \%$ of the retail price.
${ }^{5}$ Snuff tobacco taxed at 40 cents per ounce.
${ }^{6}$ Little cigars are taxed as cigarettes.
${ }^{7}$ Tobacco
${ }^{8}$ Smoking Tobacco/Cigars
${ }^{9}$ Chewing Tobacco/Snuff
${ }^{10}$ Smokeless Tobacco
SOURCE: Compiled by the Federation of Tax Administrators from various sources.

Table 4. 2008 State Alcohol Taxes - Spirits

| State | Spirits Tax <br> (Per Gallon) | Rank | State | Spirits Tax <br> (Per Gallon) | Rank | State | Spirits Tax <br> (Per Gallon) |
| :--- | :---: | :---: | :--- | :---: | :---: | :--- | :---: | :---: |
| Alabama $^{1}$ | $\$ 14.78$ | 3 | Kentucky $^{2}$ | $\$ 1.92$ | 45 | North Dakota $^{\text {Rank }}$ |  |


|  | Spirits Tax <br> (Per Gallon) |
| :--- | :---: |
| Mean | $\$ 5.94$ |
| Median | $\$ 4.40$ |

${ }^{1}$ States where the state government controls all sales. The implied excise tax rate is calculated using methodology designed by the Distilled Spirits Council of the United States (DISCUS).
${ }^{2}$ There is an additional $11 \%$ wholesale sales tax on all alcoholic beverages.
${ }^{3}$ All wine sales are through state-run stores. Revenue in these states is generated from various taxes, fees and net profits.
${ }^{4}$ Control state where the implied excise tax rate as calculated by DISCUS is less than zero.
${ }^{5}$ There is an additional $17 \%$ wholesale tax on beer.
${ }^{6}$ There is an additional $2 \%$ wholesale tax on wine and spirits.
SOURCE: The Tax Foundation.

Figure 2. 2008 Alcohol Excise Tax Rankings Map - Spirits


SOURCE: Authors’ assembled map using data from Table 3.

TAble 5. 2008 State Alcohol Taxes - Wine

|  | Table Wine <br> Tax (Per <br> Gallon) | Rank | State | Table Wine <br> Tax (Per <br> Gallon) | Rank |  | Table Wine <br> Tax (Per <br> Gallon) |  |
| :--- | :---: | :---: | :--- | :---: | :---: | :--- | :---: | :---: |
| State | $\$ 1.70$ | 4 | Kentucky ${ }^{2}$ | $\$ 0.50$ | 31 | State | North Dakota | $\$ 0.50$ |
| Rank |  |  |  |  |  |  |  |  |


|  | Table Wine <br> Tax (Per <br> Gallon) |
| :--- | :---: |
| Mean | $\$ 0.79$ |
| Median | $\$ 0.67$ |

${ }^{1}$ States where the state government controls all sales. The implied excise tax rate is calculated using methodology designed by the Distilled Spirits Council of the United States (DISCUS).
${ }^{2}$ There is an additional $11 \%$ wholesale sales tax on all alcoholic beverages.
${ }^{3}$ All wine sales are through state-run stores. Revenue in these states is generated from various taxes, fees and net profits.
${ }^{4}$ Control state where the implied excise tax rate as calculated by DISCUS is less than zero.
${ }^{5}$ There is an additional $17 \%$ wholesale tax on beer.
${ }^{6}$ There is an additional $2 \%$ wholesale tax on wine and spirits.
SOURCE: The Tax Foundation.

Figure 3. 2008 Alcohol Excise Tax Ranking Map - Wine


SOURCE: Authors’ assembled map using data from Table 4.

Table 6. 2008 State Alcohol Taxes - Beer

| State | Beer Tax <br> (Per Gallon) | Rank | State | Beer Tax <br> (Per Gallon) | Rank | State | Beer Tax <br> (Per Gallon) |
| :--- | :---: | :---: | :--- | :---: | :---: | :--- | :---: |
| Rank |  |  |  |  |  |  |  |


|  | Beer Tax <br> (Per Gallon) |
| :--- | :---: |
| Mean | $\$ 0.27$ |
| Median | $\$ 0.19$ |

${ }^{1}$ States where the state government controls all sales. The implied excise tax rate is calculated using methodology designed by the Distilled Spirits Council of the United States (DISCUS).
${ }^{2}$ There is an additional $11 \%$ wholesale sales tax on all alcoholic beverages.
${ }^{3}$ All wine sales are through state-run stores. Revenue in these states is generated from various taxes, fees and net profits.
${ }^{4}$ Control state where the implied excise tax rate as calculated by DISCUS is less than zero.
${ }^{5}$ There is an additional $17 \%$ wholesale tax on beer.
${ }^{6}$ There is an additional $2 \%$ wholesale tax on wine and spirits.
SOURCE: The Tax Foundation.

Figure 4. 2008 Alcohol Excise Tax Ranking Map - Beer


SOURCE: Authors’ assembled map using data from Table 5.

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## Comparison of Georgia's Tobacco and Alcoholic Beverage Excise Tax Rates - Brief

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